

ABSTRACT OF PROPOSAL
FOR
DEPARTMENT OF BUDGET AND FISCAL SERVICES - DIVISION OF PURCHASING

PROPOSAL NO. RFB-0700093

OPENED: November 7, 2007

Reqn No.: RQM-0700008

| For the furnishing and delivery of SPLIT MECHANICAL CARTRIDGE SEALS for the twelve month period beginning February 1, 2008 and ending January 31, 2009 to the Department of Environmental Services, City and County of Honolulu, Honolulu, Hawaii | | | | KAMAN INDUSTRIAL TECHNOLOGIES | | PACIFIC ISLE INDUSTRIAL SUPPLY LLC | |
|---|-------|--------------|------------|-------------------------------|--------------------|------------------------------------|--------------------|
| Item No. | Type: | | | 442 - Chesterton | | John Crane Type 3710 | |
| 1) 1.375 inch Mechanical Seal | Unit | 9 each | \$1,100.00 | | | \$2,117.00 | |
| | | Total | | | \$9,900.00 | | \$19,053.00 |
| 2) 1.500 inch Mechanical Seal | Unit | 9 each | \$1,100.00 | | | \$2,117.00 | |
| | | Total | | | \$9,900.00 | | \$19,053.00 |
| 3) 1.625 inch Mechanical Seal | Unit | 9 each | \$1,100.00 | | | \$2,117.00 | |
| | | Total | | | \$9,900.00 | | \$19,053.00 |
| 4) 1.750 inch Mechanical Seal | Unit | 9 each | \$1,300.00 | | | \$2,117.00 | |
| | | Total | | | \$11,700.00 | | \$19,053.00 |
| 5) 1.875 inch Mechanical Seal | Unit | 9 each | \$1,300.00 | | | \$2,182.00 | |
| | | Total | | | \$11,700.00 | | \$19,638.00 |
| 6) 1.938 inch Mechanical Seal | Unit | 9 each | \$1,600.00 | | | \$2,259.00 | |
| | | Total | | | \$14,400.00 | | \$20,331.00 |
| 7) 2.000 inch Mechanical Seal | Unit | 9 each | \$1,300.00 | | | \$2,259.00 | |
| | | Total | | | \$11,700.00 | | \$20,331.00 |
| 8) 2.125 inch Mechanical Seal | Unit | 9 each | \$1,350.00 | | | \$2,386.00 | |
| | | Total | | | \$12,150.00 | | \$21,474.00 |
| 9) 2.188 inch Mechanical Seal | Unit | 9 each | \$1,400.00 | | | \$2,471.00 | |
| | | Total | | | \$12,600.00 | | \$22,239.00 |
| 10) 2.250 inch Mechanical Seal | Unit | 9 each | \$1,450.00 | | | \$2,471.00 | |
| | | Total | | | \$13,050.00 | | \$22,239.00 |
| 11) 2.375 inch Mechanical Seal | Unit | 9 each | \$1,450.00 | | | \$2,588.00 | |
| | | Total | | | \$13,050.00 | | \$23,292.00 |
| 12) 2.438 inch Mechanical Seal | Unit | 9 each | \$1,450.00 | | | \$2,617.00 | |
| | | Total | | | \$13,050.00 | | \$23,553.00 |
| 13) 2.500 inch Mechanical Seal | Unit | 9 each | \$1,700.00 | | | \$2,617.00 | |
| | | Total | | | \$15,300.00 | | \$23,553.00 |

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|---|------|--------------|------------|-------------------------------|------------|------------------------------------|--|
| Item No. | | | | | | | |
| 14) 2.625 inch Mechanical Seal | Unit | 9 each | \$1,700.00 | | \$2,745.00 | | |
| | | Total | | \$15,300.00 | | \$24,705.00 | |
| 15) 2.750 inch Mechanical Seal | Unit | 9 each | \$2,000.00 | | \$3,061.00 | | |
| | | Total | | \$18,000.00 | | \$27,549.00 | |
| 16) 2.875 inch Mechanical Seal | Unit | 9 each | \$2,000.00 | | \$3,345.00 | | |
| | | Total | | \$18,000.00 | | \$30,105.00 | |
| 17) 2.938 inch Mechanical Seal | Unit | 9 each | \$2,000.00 | | \$3,345.00 | | |
| | | Total | | \$18,000.00 | | \$30,105.00 | |
| 18) 3.000 inch Mechanical Seal | Unit | 9 each | \$2,000.00 | | \$3,345.00 | | |
| | | Total | | \$18,000.00 | | \$30,105.00 | |
| 19) 3.125 inch Mechanical Seal | Unit | 9 each | \$2,200.00 | | \$3,500.00 | | |
| | | Total | | \$19,800.00 | | \$31,500.00 | |
| 20) 3.250 inch Mechanical Seal | Unit | 9 each | \$2,200.00 | | \$3,500.00 | | |
| | | Total | | \$19,800.00 | | \$31,500.00 | |
| 21) 3.375 inch Mechanical Seal | Unit | 9 each | \$2,500.00 | | \$3,580.00 | | |
| | | Total | | \$22,500.00 | | \$32,220.00 | |
| 22) 3.5000 inch Mechanical Seal | Unit | 9 each | \$2,500.00 | | \$3,660.00 | | |
| | | Total | | \$22,500.00 | | \$32,940.00 | |
| 23) 3.875 inch Mechanical Seal | Unit | 9 each | \$2,700.00 | | \$3,952.00 | | |
| | | Total | | \$24,300.00 | | \$35,568.00 | |
| 24) 4.000 inch Mechanical Seal | Unit | 9 each | \$2,500.00 | | \$3,952.00 | | |
| | | Total | | \$22,500.00 | | \$35,568.00 | |
| 25) 4.125 inch Mechanical Seal | Unit | 9 each | \$2,750.00 | | \$4,319.00 | | |
| | | Total | | \$24,750.00 | | \$38,871.00 | |
| 26) 4.250 inch Mechanical Seal | Unit | 9 each | \$2,700.00 | | \$4,319.00 | | |
| | | Total | | \$24,300.00 | | \$38,871.00 | |
| 27) 4.375 inch Mechanical Seal | Unit | 9 each | \$3,000.00 | | \$4,383.00 | | |
| | | Total | | \$27,000.00 | | \$39,447.00 | |

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Reqn No.: RQM-0700008

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|---|------|--------------|--|-------------------------------|--------------------|------------------------------------|--------------------|
| Item No. | | | | | | | |
| 28) 4.500 inch Mechanical Seal | Unit | 9 each | | \$3,200.00 | | \$4,383.00 | |
| | | Total | | | \$28,800.00 | | \$39,447.00 |
| 29) 4.625 inch Mechanical Seal | Unit | 9 each | | \$3,400.00 | | \$5,339.00 | |
| | | Total | | | \$30,600.00 | | \$48,051.00 |
| 30) 4.750 inch Mechanical Seal | Unit | 9 each | | \$3,650.00 | | \$5,339.00 | |
| | | Total | | | \$32,850.00 | | \$48,051.00 |
| 31) 5.000 inch Mechanical Seal | Unit | 9 each | | \$4,200.00 | | \$6,981.00 | |
| | | Total | | | \$37,800.00 | | \$62,829.00 |
| 32) 5.125 inch Mechanical Seal | Unit | 9 each | | \$4,400.00 | | \$7,298.00 | |
| | | Total | | | \$39,600.00 | | \$65,682.00 |
| 33) 5.250 inch Mechanical Seal | Unit | 9 each | | \$4,575.00 | | \$7,298.00 | |
| | | Total | | | \$41,175.00 | | \$65,682.00 |
| 34) 5.500 inch Mechanical Seal | Unit | 9 each | | \$5,000.00 | | \$7,881.00 | |
| | | Total | | | \$45,000.00 | | \$70,929.00 |
| 35) 5.750 inch Mechanical Seal | Unit | 9 each | | \$5,500.00 | | \$8,489.00 | |
| | | Total | | | \$49,500.00 | | \$76,401.00 |
| 36) 6.000 inch Mechanical Seal | Unit | 9 each | | \$6,000.00 | | \$8,489.00 | |
| | | Total | | | \$54,000.00 | | \$76,401.00 |
| 37) 6.125 inch Mechanical Seal | Unit | 9 each | | \$6,000.00 | | \$9,085.00 | |
| | | Total | | | \$54,000.00 | | \$81,765.00 |
| 38) 6.250 inch Mechanical Seal | Unit | 9 each | | \$6,000.00 | | \$9,085.00 | |
| | | Total | | | \$54,000.00 | | \$81,765.00 |
| 39) 6.500 inch Mechanical Seal | Unit | 6 each | | \$7,000.00 | | \$9,085.00 | |
| | | Total | | | \$42,000.00 | | \$54,510.00 |
| 40) 6.750 inch Mechanical Seal | Unit | 6 each | | \$7,000.00 | | \$11,049.00 | |
| | | Total | | | \$42,000.00 | | \$66,294.00 |
| 41) 7.000 inch Mechanical Seal | Unit | 6 each | | \$7,500.00 | | \$11,049.00 | |
| | | Total | | | \$45,000.00 | | \$66,294.00 |

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|---|------|--------------|--|-------------------------------|--------------------|------------------------------------|--------------------|
| Item No. | | | | | | | |
| 42) 7.125 inch Mechanical Seal | Unit | 6 each | | \$8,000.00 | | \$11,863.00 | |
| | | Total | | | \$48,000.00 | | \$71,178.00 |
| 43) 7.250 inch Mechanical Seal | Unit | 6 each | | \$8,000.00 | | \$12,603.00 | |
| | | Total | | | \$48,000.00 | | \$75,618.00 |
| 44) 7.500 inch Mechanical Seal | Unit | 6 each | | \$8,000.00 | | \$14,369.00 | |
| | | Total | | | \$48,000.00 | | \$86,214.00 |
| 45) 7.750 inch Mechanical Seal | Unit | 6 each | | \$8,700.00 | | \$16,273.00 | |
| | | Total | | | \$52,200.00 | | \$97,638.00 |
| 46) 1.375 inch Repair Kit | Unit | 12 each | | \$600.00 | | \$1,282.00 | |
| | | Total | | | \$7,200.00 | | \$15,384.00 |
| 47) 1.500 inch Repair Kit | Unit | 12 each | | \$600.00 | | \$1,282.00 | |
| | | Total | | | \$7,200.00 | | \$15,384.00 |
| 48) 1.625 inch Repair Kit | Unit | 12 each | | \$600.00 | | \$1,282.00 | |
| | | Total | | | \$7,200.00 | | \$15,384.00 |
| 49) 1.750 inch Repair Kit | Unit | 12 each | | \$600.00 | | \$1,282.00 | |
| | | Total | | | \$7,200.00 | | \$15,384.00 |
| 50) 1.875 inch Repair Kit | Unit | 12 each | | \$600.00 | | \$1,310.00 | |
| | | Total | | | \$7,200.00 | | \$15,720.00 |
| 51) 1.938 inch Repair Kit | Unit | 12 each | | \$650.00 | | \$1,360.00 | |
| | | Total | | | \$7,800.00 | | \$16,320.00 |
| 52) 2.000 inch Repair Kit | Unit | 12 each | | \$650.00 | | \$1,360.00 | |
| | | Total | | | \$7,800.00 | | \$16,320.00 |
| 53) 2.125 inch Repair Kit | Unit | 12 each | | \$650.00 | | \$1,428.00 | |
| | | Total | | | \$7,800.00 | | \$17,136.00 |
| 54) 2.188 inch Repair Kit | Unit | 12 each | | \$600.00 | | \$1,456.00 | |
| | | Total | | | \$7,200.00 | | \$17,472.00 |
| 55) 2.250 inch Repair Kit | Unit | 12 each | | \$650.00 | | \$1,456.00 | |
| | | Total | | | \$7,800.00 | | \$17,472.00 |

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|---|------|--------------|------|-------------------------------|--------------------|------------------------------------|--------------------|
| Item No. | | | | | | | |
| 56) 2.375 inch Repair Kit | Unit | 12 | each | \$650.00 | | \$1,501.00 | |
| | | Total | | | \$7,800.00 | | \$18,012.00 |
| 57) 2.438 inch Repair Kit | Unit | 12 | each | \$650.00 | | \$1,527.00 | |
| | | Total | | | \$7,800.00 | | \$18,324.00 |
| 58) 2.500 inch Repair Kit | Unit | 12 | each | \$900.00 | | \$1,527.00 | |
| | | Total | | | \$10,800.00 | | \$18,324.00 |
| 59) 2.625 inch Repair Kit | Unit | 12 | each | \$700.00 | | \$1,615.00 | |
| | | Total | | | \$8,400.00 | | \$19,380.00 |
| 60) 2.750 inch Repair Kit | Unit | 12 | each | \$950.00 | | \$1,660.00 | |
| | | Total | | | \$11,400.00 | | \$19,920.00 |
| 61) 2.750 inch RSC/RSCAFSL Repair Kit | Unit | 16 | each | \$900.00 | | \$1,660.00 | |
| | | Total | | | \$14,400.00 | | \$26,560.00 |
| 62) 2.875 inch Repair Kit | Unit | 12 | each | \$900.00 | | \$1,747.00 | |
| | | Total | | | \$10,800.00 | | \$20,964.00 |
| 63) 2.938 inch Repair Kit | Unit | 12 | each | \$900.00 | | \$1,747.00 | |
| | | Total | | | \$10,800.00 | | \$20,964.00 |
| 64) 3.000 inch Repair Kit | Unit | 12 | each | \$900.00 | | \$1,747.00 | |
| | | Total | | | \$10,800.00 | | \$20,964.00 |
| 65) 3.000 inch RSC/RSC/FKM Repair Kit | Unit | 9 | each | \$900.00 | | \$1,747.00 | |
| | | Total | | | \$8,100.00 | | \$15,723.00 |
| 66) 3.125 inch Repair Kit | Unit | 12 | each | \$900.00 | | \$1,823.00 | |
| | | Total | | | \$10,800.00 | | \$21,876.00 |
| 67) 3.250 inch Repair Kit | Unit | 12 | each | \$1,000.00 | | \$1,823.00 | |
| | | Total | | | \$12,000.00 | | \$21,876.00 |
| 68) 3.375 inch Repair Kit | Unit | 12 | each | \$1,000.00 | | \$1,885.00 | |
| | | Total | | | \$12,000.00 | | \$22,620.00 |
| 69) 3.500 inch Repair Kit | Unit | 12 | each | \$1,200.00 | | \$1,948.00 | |
| | | Total | | | \$14,400.00 | | \$23,376.00 |

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|---|------|--------------|------|-------------------------------|--------------------|------------------------------------|--------------------|
| Item No. | | | | | | | |
| 70) 3.875 inch Repair Kit | Unit | 12 | each | \$1,300.00 | | \$2,310.00 | |
| | | Total | | | \$15,600.00 | | \$27,720.00 |
| 71) 4.000 inch Repair Kit | Unit | 12 | each | \$1,500.00 | | \$2,310.00 | |
| | | Total | | | \$18,000.00 | | \$27,720.00 |
| 72) 4.125 inch Repair Kit | Unit | 12 | each | \$1,500.00 | | \$2,663.00 | |
| | | Total | | | \$18,000.00 | | \$31,956.00 |
| 73) 4.250 inch Repair Kit | Unit | 12 | each | \$1,300.00 | | \$2,663.00 | |
| | | Total | | | \$15,600.00 | | \$31,956.00 |
| 74) 4.375 inch Repair Kit | Unit | 12 | each | \$1,300.00 | | \$2,803.00 | |
| | | Total | | | \$15,600.00 | | \$33,636.00 |
| 75) 4.500 inch Repair Kit | Unit | 12 | each | \$1,600.00 | | \$2,803.00 | |
| | | Total | | | \$19,200.00 | | \$33,636.00 |
| 76) 4.625 inch Repair Kit | Unit | 12 | each | \$1,600.00 | | \$2,885.00 | |
| | | Total | | | \$19,200.00 | | \$34,620.00 |
| 77) 4.750 inch Repair Kit | Unit | 12 | each | \$1,300.00 | | \$2,885.00 | |
| | | Total | | | \$15,600.00 | | \$34,620.00 |
| 78) 5.000 inch Repair Kit | Unit | 12 | each | \$3,500.00 | | \$3,655.00 | |
| | | Total | | | \$42,000.00 | | \$43,860.00 |
| 79) 5.125 inch Repair Kit | Unit | 12 | each | \$3,000.00 | | \$3,909.00 | |
| | | Total | | | \$36,000.00 | | \$46,908.00 |
| 80) 5.250 inch Repair Kit | Unit | 12 | each | \$3,250.00 | | \$3,909.00 | |
| | | Total | | | \$39,000.00 | | \$46,908.00 |
| 81) 5.500 inch Repair Kit | Unit | 12 | each | \$3,500.00 | | \$4,106.00 | |
| | | Total | | | \$42,000.00 | | \$49,272.00 |
| 82) 5.750 inch Repair Kit | Unit | 12 | each | \$3,600.00 | | \$4,351.00 | |
| | | Total | | | \$43,200.00 | | \$52,212.00 |
| 83) 6.000 inch Repair Kit | Unit | 4 | each | \$4,500.00 | | \$4,351.00 | |
| | | Total | | | \$18,000.00 | | \$17,404.00 |

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|---|------|--------------|--|-------------------------------|-----------------------|------------------------------------|-----------------------|
| Item No. | Unit | | | | | | |
| 84) 6.125 inch Repair Kit | Unit | 4 each | | \$4,000.00 | | \$4,733.00 | |
| | | Total | | | \$16,000.00 | | \$18,932.00 |
| 85) 6.250 inch Repair Kit | Unit | 4 each | | \$4,000.00 | | \$4,733.00 | |
| | | Total | | | \$16,000.00 | | \$18,932.00 |
| 86) 6.500 inch Repair Kit | Unit | 4 each | | \$4,000.00 | | \$4,733.00 | |
| | | Total | | | \$16,000.00 | | \$18,932.00 |
| 87) 6.750 inch Repair Kit | Unit | 4 each | | \$4,000.00 | | \$5,841.00 | |
| | | Total | | | \$16,000.00 | | \$23,364.00 |
| 88) 7.000 inch Repair Kit | Unit | 4 each | | \$5,000.00 | | \$5,841.00 | |
| | | Total | | | \$20,000.00 | | \$23,364.00 |
| 89) 7.125 inch Repair Kit | Unit | 4 each | | \$5,000.00 | | \$6,266.00 | |
| | | Total | | | \$20,000.00 | | \$25,064.00 |
| 90) 7.250 inch Repair Kit | Unit | 4 each | | \$5,000.00 | | \$6,655.00 | |
| | | Total | | | \$20,000.00 | | \$26,620.00 |
| 91) 7.500 inch Repair Kit | Unit | 4 each | | \$5,500.00 | | \$7,028.00 | |
| | | Total | | | \$22,000.00 | | \$28,112.00 |
| 92) 7.750 inch Repair Kit | Unit | 4 each | | \$6,000.00 | | \$7,413.00 | |
| | | Total | | | \$24,000.00 | | \$29,652.00 |
| TOTAL SUM BID | | | | | \$1,997,375.00 | | \$3,142,924.00 |